



Your Highlands Ability Profile

Classification

This worksample measures the ability solve problems diagnostically, to identify a unifying principle, and for synthesizing. It influences one's natural ability to evaluate and critique, one's contribution to problem solving and the pace and structure of one's preferred work environment. It is one type of convergent reasoning.

The following description can help you *understand* the types of work roles and career fields that often draw on high Classification, independent of all other dimensions measured by the HAB. It is not intended to suggest a specific job nor is it a comprehensive list of all the career fields in which those with high classification are employed.

A person scoring the high range on the Classification continuum prefers academic or work environments requiring a continuous rapid pace of solving problems or are chaotic, providing few parameters or simply a blank slate, and where a premium is placed on identifying solutions rather than implementing them, for example:

1. Work roles that require rapid, accurate decision-making, particularly in face-to-face situations in fields such as medical, business or legal consultation.
2. Fields in which there is rapid change, such as the practice of emergency medicine, litigation and criminal law, scientific research, technology, editorial work, critical writing, counseling, advice-giving, investigating, elementary school teaching, administrative assistance, accounting, and trouble shooting.
3. Work roles where high Classification is often seen include fields such as editors, researchers, and writers for magazines, lawyers, physicians, and computer workers.
4. Group influencing roles in areas such as religion or ministry, politics, marketing, buying, advertising, university lecturing, and fiction writing.
5. Persuading work roles/tasks including debating, newspaper reporting, editing, and diplomatic work.
6. Diagnostic work roles/tasks and solving problems in areas such as mechanical repair, diagnostic medicine, design engineering.
7. Critic work roles/tasks in any area including art, comedy, music, literature, cinema, appraisers, lecturers, social satire or historians.
8. Careers within life sciences, social sciences and forensic science because of greater degree of unpredictability than in the physical sciences.
9. Work roles often performed by psychologists, remedial instructors, speech/art/music therapists.
10. Work roles often performed by repairers of concrete things such as auto mechanics, electronics, small engines, household repairs, musical instruments, and computer/copy machines.